London School of Economics Students' Union

Annual Report and Accounts

For the year ended 31 July 2018



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Trustee Report: Structure, Governance and Management

London School of Economics Students' Union (LSESU) is established under the Education Act 1994 and is a charitable company limited by guarantee. Its internal regulations and rules are approved by the London School of Economics (the School).

LSESU is governed by a Trustees Board of up to twelve members. This is comprised of five Student Officer Trustees and six student Trustees who are elected by members of LSESU annually. There is also one non-student Trustee (also known as an External Trustee) on the Board who is appointed for their particular professional skills and knowledge. This External Trustee is appointed by the Trustee Board and may serve an initial term of three years, renewable for one further term of three years.

Full details of current Trustees and those who served in 2017-18 and who joined or left the Board in the period from 31st July 2018 up to the date of this report, together with the organisation's principal advisors can be found in Legal and Administrative Information on page 38.

All Trustees undertake an induction programme and are given briefings on the organisation's operations and goals. The induction programme covers the role of Trustee, provides an understanding of the legal responsibilities of being a Trustee, and through meeting key Board and Management Team members provides an appreciation of LSESU's vision, mission and values and the relationship between Trustees and Management Team. Newly elected or appointed Trustees are invited to attend one or more Board meetings before taking up their positions.

The Trustees are responsible for the overall performance and strategic direction of LSESU on behalf of its members, over 11,000 students of the London School of Economics. In this respect the Board undertakes self-assessment and further development initiatives as required, ensuring that they work to high standards.

How Governance works at LSESU

LSESU operates on democratic principles, working for and with our members, the students of the London School of Economics and Political Science (LSE). The voice of students is represented by the Union Executive, run and elected by members of LSE. The Union also holds weekly Union General Meetings through which students are able to propose and vote on motions. The Union also supports a range of assemblies to ensure that the diversity of the student body is heard.

Day-to-day operational and staff management is delegated to the Chief Executive who is responsible to the Trustees for strategy development, implementation and operational performance.

Representation of students is delegated to the General Secretary who, along with fellow Student Officers, focuses on policy, lobbying and advocacy ensuring that the voice of the students is heard.

The Trustee Board meets at least five times per year to receive reports from sub-committees, Officers, Senior Management and the Chief Executive, to review the Union's strategic performance and administration generally and to agree policy issues arising. The Union also employs a number of non-student core staff to provide continuity, consistency and knowledge in the management of its many activities. The staff team is accountable to the Chief Executive for the performance of their duties

Employees

We employed an average of 54 salaried staff team members (54 headcount, 43 FTE) and an average of 74 student staff team members during the year.

Senior Leaders Salaries (Key Management Personnel)

The remuneration of senior management is consistent with the process for the rest of LSESU, with the policy objective of ensuring that they are provided with appropriate incentives to encourage enhanced performance and are, in a fair and responsible manner, rewarded for their individual contributions to the Union's success. The appropriateness and relevance of the remuneration policy will be reviewed periodically including reference to comparisons with other unions to ensure that the Union remains

Truste Report:

Operational and Financial

Review

sensitive to the broader issues of pay and employment conditions elsewhere. We aim to recruit, subject to experience, at the lower to medium point within a band, providing scope to be rewarded for excellence. Delivery of the Union's charitable vision and purpose is primarily dependent on our key management personnel and staff costs are the largest single element of our charitable expenditure.

Statement of Trustees' Responsibilities

The Trustees (who are also directors of the charitable company for the purpose of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Trustees to prepare financial statements for each financial year in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards) and applicable law.

Under company law the trustees must not approve the financial statements unless they are satisfied they give a true and fair view of the state of affairs of the charitable company and of its net incoming resources for that year. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- · make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue to operate.

The Trustees are responsible for keeping accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006 and regulations made thereunder. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of Information to Auditors

Insofar as each of the Trustees of the charitable company at the date of approval of this report is aware there is no relevant audit information (information needed by the charity's auditor in connection with preparing the audit report) of which the charitable company's auditor is unaware. Each Trustee has taken all of the steps that he/she should have taken as a Trustee in order to make himself/herself aware of any relevant audit information and to establish that the charitable company's auditor is aware of that information.

On Behalf of the Trustee Board

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LSESU General Secretary and Chair of the Trustee Board 2018/19

Year in Review

LSESU Strategic Plan 2017-2021 -

The academic year 2017/2018 was Year One of the Students' Union's new Strategic Plan for 2017-2021. The strategic plan is aimed at enabling the charity to meet our charitable objectives and ensuring that all of our activity is membership-led, structured and high-impact. Our strategy has four key aims, each with defined impact measures which we aim to have achieved by 2021.

Outlined below is the work that we have been doing to reach these aims and our progress so far:

Aim

Together with students, we will push the advancement of education, ensuring that it is accessible, holistic and reflective of the diversity of the community at LSE

Impact Measure

LSESU's student academic representation structures will be the recognised voice of students' academic needs and co-producers in their education.

In 2017/18 we worked with over 300 Student Staff Liaison Committee (SSLC) Representatives across the School. We ran training for around over 100 of these representatives, and held briefings for our representatives across strategic decision making Committees in the School.

Through our collaboration with LSE staff members, we influenced academic representation structures across the whole School including creating a shared online space for SSLC resource sharing. We secured a new student space on Departmental Teaching Committees for different levels of study, increasing student involvement in School decision-making at a local level as well as at a central level.

In 2017/18 we secured additional funding to improve and redesign our training programme to make our representatives even more effective. Ready for 2018/19 we have been training SSLC Representative Training Facilitators to deliver the training themselves; student-led change, led by students for students.

Progress

We are dedicated to developing our volunteers, and in 2017/18 we held an SSLC Rep Congress to support the skills development of our members. We refined our offer of professional development to representatives through our new 'LSESU Pro' accreditation programme and 14 SSLC Representatives were awarded certificates at the end of the year, more than the previous two years combined.

We are also dedicated to recognising our volunteers and in 2017/18 we gave out 2 awards for SSLC Representative of the year, seven Teaching Excellence Awards and a Departmental Excellence Award, which gave students the opportunity to lead on rewarding those members of staff who have inspired them.

We enhanced the provisions for representatives running academic campaigns which ranged from staff support for joint honours students to knowledge-sharing amongst students, and these campaigns run through the SU resulted in some key achievements for the representatives themselves including a successful campaign to waive the fees for fifth year PhD students in one particular department (this was a collaborative effort with the Advice Service, illustrating the advantages of cross team links).

We know our members use online platforms to communicate and prefer to receive information in that way. We use Facebook and online newsletters every month providing a regular communication with representatives and an online community.

We know that there is still a lot of work to be done in enabling students to properly engage with their SSLC representatives, though around 52% of our members reported knowing who their SSLC representative was in our end of year survey and 54% said that their SSLC representative had been able to make a positive change for their programme. A huge 84% of members reported in our Annual Survey that they felt that the SSLC Committee Representatives had the power to influence change within the School.

Impact Measure

Working with the School, we will have reviewed what students learn, where they learn and how they learn so that the School has a diversified curriculum which is reflective of the diversity of the community at LSE.

In 2017/18 we expanded on key research undertaken in 2016/17 regarding the School's attainment gap between BME students and white students. We lobbied the School to implement the recommendations of our research which included:

- Introduce mandatory guidance or training for all teaching staff in how to facilitate class discussions inclusively.
- Introduce formal "students of colour mentoring schemes", by and for students of colour, as well as for academic staff of colour.
- Research how white students, teaching staff and managers at LSE construct issues of attainment and race, to inform interventions to address racism.

Conduct further research into the experiences of East Asian students, to understand their conception of the academic community and the drivers of their attainment.

- Define what is meant by an 'inclusive learning and teaching environment' in the LSE context, drawing on best practice elsewhere. (e.g. Kingston University's Inclusive Curriculum Framework)
- Increase transparency in staff recruitment and progression. Publish this data and explain recruitment and promotion procedures clearly
- Set a KPI target for the recruitment of students from underrepresented backgrounds to courses with large white-majorities.

Impact Measure

Progress

Academic and support staff of LSE will be consistently working with the Union to ensure that we are collaborating to find solutions to challenges through a range of channels

Following extensive LSESU research on student wellbeing and mental health in 2016; the School agreed to adopt our Mental Health Action Plan. We will be working with the School in 2017/18 to ensure this is implemented and believe this will pave the way for more collaboration on an issue we know is a key issue for our members.

Progress

Our Advice Service have built strong relationships within the School in order to begin forging a more coherent approach to accessing support for students. These contacts trust the expertise of the Advice Service, welcoming opportunities to collaborate including developing the student appeals process to be more robust and include more opportunities for students' cases to be reviewed.

We have worked hard to align our communications strategy with the School's by meeting regularly with the Communications Team, and working with staff to create shared plans where appropriate. We have, together, developed a 'Student Journey Framework' that informs how we communicate with each other and the student body, improving transparency in how we work and sharing our reach with the School.

Impact Measure

Our work with the School on equity, social mobility, diversity and inclusion in Higher Education will make LSE a more accessible place for all students

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In 2016/17 the LSESU voted to create a new 'Social Mobility Officer' who was elected in the 2017/18 Michaelmas Term Elections. With the introduction of a Social Mobility Officer we were able to engage and support students from lower socio-economic backgrounds.

The Social Mobility Officer has built key relationships in the School, engaging in decision-making with the Widening Participation Team, paving the way for key policy changes in 2018/19. We held workshops with key partners, LSE Life, aimed at academic skills specifically for students from a low SEC background, a key element of supporting these students in their time at LSE.

Our sector-leading Social Mobility Officer held a social mobility conference in Lent Term 2018, following which other Students' Unions are set to follow suit and also elect similar roles.

We built a relationship with the Widening Participation Team at LSE to provide support and training to our Club and Society Committee Leaders enabling them to deliver events focusing on Social Mobility. Because of this our societies delivered 7 events working with 22 schools within London to support social mobility in the community.

Progress

Our Liberation Officers held numerous events aimed at community, diversity and inclusion across the School including:

- Pride Week
- Trans Awareness Month
- DisabiliTEA Parties
- Mature & Part-time mixers
- Postgraduate Breakfasts
- Sessions aimed at ensuring international students are aware of their rights as workers in the UK

In 2017/18 our Advice Service monitored casework and developed systems to identify trends which specifically related to the diversity of our membership, paving the way for more targeted and impactful lobbying activity in 2018/19, specifically for disabled students. These new systems will enable us to identify discriminatory policies and procedures more easily moving forward.

Internally, we reviewed our websites and online communities to make ourselves more accessible, introducing text to speech and other accessibility options.

Impact Measure

The education and skills development programs offered to members by LSESU will be high quality, a recognised component of wider academic development and support the progression and retention of students at LSE.

We developed and delivered a new coaching academy for our sports members which saw 11 second year students upskilled over 11 different sports. They all received a coaching qualification and have returned for their 3rd year to coach for their club. On average because these student volunteers are coaching, each of the 11 clubs saved approximately £1,000 this academic year.

Progress

Our Communications Team shared their expertise with our members through running skills sessions on Social Media. This is a key skill which our members have used to increase their membership numbers going into 2018/19.

Our Black and Minority Ethnic Officer launched a mentoring scheme for BAME students, linking 6 BAME mentors with 6 BAME students to support with their time at LSE.

Aim

Together with students, we will develop a supportive environment, which enables students to succeed.

Impact Measure

Our student communities and networks will be models of excellent practice in inclusivity and diversity, ensuring that students feel less isolated in their journey at LSE.

In 2017/18 we provided live information to all clubs and societies to enable them to determine whether their own activity was inclusive. Where Clubs felt that they weren't sufficiently inclusive, they were offered Active Lifestyle sessions, providing recreational and low-commitment opportunities to encourage new members. As a result we saw an increase in female student and postgraduate student participation in those activities.

We are committed to tackling lad culture on campus by providing training to our club and society members. We provided consent training for all 880 attendees of our Athletic Unions' largest event of the year, resulting in a much more supportive and inclusive environment at the event and beyond.

In 2017/18 as a result of lobbying by our elected officers, the Union won a grant of £25,000 which will be distributed to students who are unable to take part in students' union activities as a result of hardship, including elections.

Through our Campaigns Network, we supported students and campaigns groups to run their own activities engaging students in the causes they care about, including:

- The Single Mothers' Empowerment Project, which supports single mothers in Cameroon to start their own businesses; entrepreneurialism is something close to the heart of many LSE students.
- The Self-Care sessions focussed on Religion and Mental Health, which was attended by 30 students.
- The Save Food Campaign, lobbying local shops to donate surplus food to our local homeless community.

Progress

We were able to support projects for International Students using our International Student Activity Fund. We took 15 international students to the Churchill War Rooms; a project designed by International Students, for International Students.

In 2017/18 our Community and Welfare Officer prioritised happiness & wellbeing, conducting a wellbeing week, and hosting evidence-based sessions regarding wellbeing and happiness supported by experts in the field.

Over ever successful De-Stress Fest we supported our members during their stressful examination periods through a number of events and initiatives including:

- De-stress dogs events
- Outdoor Yoga
- Revise and Re-Energise community sessions
- Treat Yo'Self Cupcakes and Cocktails featuring free massages, manicures and mocktails
- Mindfulness Mondays
- Daily Table Tennis
- Crafternoons
- Stretch and Breathe Sessions
- Wellness Wednesdays specifically for PhD students

- Unwind with Knitting
- · Arcades Unwind in conjunction with the Board Games Society

We sought to broaden the inclusivity of our elections by asking students for suggestions as to how to ensure elections are more inclusive based on voting numbers and individuals nominating themselves for elections compared to the LSE student body. We held specific candidates information session for LGBT+ students, BAME students and Women. As a result, our elections in 2017/18 had an over-representation of BAME students, and we aim to continue this good work into 2018/19.

Impact Measure

Our physical and online environments allow students to develop communities which are safe, welcoming and responsive to their needs

In 2017/18 thanks to a grant from HEFCE we were able to work in partnership with LSE to provide consent workshops, for students, led by students. 5 Consent Champions were trained to co-facilitate this training alongside Solace Women's Aid. 137 students signed up to be trained and, of those who responded to our survey, 72% said they had a better understanding of sexual consent. The School also subscribed to an online training module, which we made compulsory for students attending Carol (a Christmas event for sports clubs). 586 students attempted this training (with a definite spike around the time of Carol).

Progress

Acknowledging the link between wellbeing and spaces, we have invested in the use of our physical spaces, ensuring that they are well-branded and that students feel a sense of ownership over their spaces. We ran campaign events and democratic events on campus, including brunches, cultural celebrations and all Union General Meetings, results night. Our officer team also contributed to conversations within the School that resulted in the development of a vegan café and a student common room.

We introduced new policies and procedures for student group event bookings, which has resulted in us being able to hold, 232 events in the Saw Swee Hock Building, 658 events around campus, and 158 events off campus. We are committed to the principles of free speech and encourage lively debate which mean we were able to host contentious speakers which saw our student leaders win awards for these events.

We have worked with our teams and elected officers to shape the direction and content of our online spaces and communities, widening opportunities for our membership to interact with key elected officials and staff members. We created a feedback mechanism to let students know about the impact of our work. We continue to have great engagement with our online communities with newsletter open rates ranging from 30% to 36% with Postgraduate Taught students having the highest levels of interaction.

Impact Measure

Our Advice Service will be a centre of excellence, working closely with the School, delivering proactive student support and information on issues of academia, mental health and housing.

Our Advice Team continues to support a huge number of students across the School through short-term and longer term cases. The Advice Service dealt with 464 new cases in 2017/18, up 20 from 2016/17. This included over 100 cases relating to student financial hardship resulting in over £10,000 of Hardship Grants distributed by the Advice Service.

Progress

We also advised over 100 students on issues relating to Housing. We know these are issues which affect our members as students and we use the data gathered through the Advice Service to effectively lobby for change in these areas. We have already worked closely with the School to develop support systems for students inside and outside of halls of residences. We ran information sessions in halls to coincide with

students leaving their halls of residences to prepare them for moving into the private sector. We are dedicated to ensuring that our members have access to up to date and proactive Housing advice. Impact Our partnerships with external organisations, will allow students to access a network Measure of support and information during their time at LSE: Our Advice Service has worked with a wide range of external and internal organisations to ensure effective signposting and to ensure that our members have access to the highest level of expertise and support. We are dedicated to ensuring our members have access to expert advice, and ensure this by signposting students to other organisations for support if appropriate. We have **Progress** worked with Shelter, University of London Housing Service and the LSE Residential Services to ensure that our Advisers have access to the most up to date housing case law and practice and we are able to advise on Private Housing and Assured Shorthold Tenancy Tips. We also give proactive advice and guidance to our members through our legal signposting information. Together with students, we will be a Union which listen and acts, ensuring that we are Aim a positive agent for change in our School and communities. Impact We will be evidence led, using research and our unparalleled knowledge of the whole Measure student body to drive positive change for students. This year our Policy team supported the Education Officer in bringing two papers to School Committees; one on lecture capture and one on class sizes. The Officer team have also brought papers to LSE's Council, which demonstrates an effective working relationship between the School's governing body and the SU. As part of the School's work on tackling harassment and sexual violence, we fed into **Progress** a review of the relevant regulations. in 2017/18 the School started allowing students to obtain evidence from a safe contact (who were School members of staff) when submitting an appeal or exceptional circumstances based on harassment or sexual violence. This made the processes significantly more accessible for students who may not have felt comfortable reporting to the police. Impact Our support for student and political activism will equip students with the skills and Measure information they need to be the next generation of community leaders. Our democratic and campaigning functions are effective and forward thinking, empowering students to create change at LSE. We use these structures to help inform our School-facing campaigns and creating truly representative union policy. We have launched a democratic review with an aim of making political engagement simple and rewarding for our members. We want our members to be at the centre of **Progress** these changes; these changes will give our members running for students' union political positions skills which they can take forward with future career essentials. We have produced structured guidelines on how students can impact change at LSE; we have made guidance documents for our members which include tips on how to effectively campaign.

In 2017 – 2018 LSE Students' Union held two elections and a by-election. In Michaelmas Term, the main election saw 17 students elected into 11 different roles whilst the by-election saw two students elected into two roles. In Lent Term, 31 students were elected to 22 different roles including 4 full time officers and 13 of the 15 members of the Students' Union Executive Committee. This year turnout in our elections was mixed; whilst Michaelmas Term Elections saw a rise of 1.5% (the first time in at least 3 years that we have seen a rise in turnout in this elections), the Lent Term elections saw a reduction of 10.8% culminating in an overall fall in turnout of 6.8%. Undergraduate engagement continued to be disproportionately high, at just under 90%.

We know that this is an area of challenge for us and nationally, and going into 2018/19 we have made some radical changes to how we function democratically to tackle this issue head-on. Nevertheless we remain on target for engagement from our black and minority ethnic members with over 55% of voters defining as BAME, and an over-representation of candidates of colour in our part-time roles. We also remain on target in respect of our turnout by gender proportional to the student population.

We understand that it is important for our volunteers to get something back from their time with us. We train our Full and Part Time Officers, giving them transferable skills which they will then use in the workplace and in their communities. We trained our officers in Project Management, Communications, Effective Signposting and Power Analysis.

We support our officers to engage on a national level too. Our Policy team worked with the Officers to submit responses to two sector consultations; the Higher Education review and the OfS regulatory framework. By facilitating this political engagement we were able to ensure our Officers (and therefore our members) had their say on wider sector development.

Impact Measure

Students are at the heart of, and adding value to academic and non-academic decision making at LSE and within their communities.

Our student representatives and elected officers are central to how we make change across the LSE. Our staff teams have been working to maximise the influence of our full and part-time officers and ensuring that they remain relevant and representative.

In our 2017/18 Annual Survey we found that:

- A massive 82% of our members were aware of our elected Full Time Officers;
- 42% of members felt that the elected officers (full & part-time) were working in their academic interest;
- 81% of our members felt that LSESU had supported them to make some change in the School; 62% felt that LSESU had supported them to make some change within their Departments and 64% said the same about their course.

Progress

Our policy and engagement projects are all about empowering students and equipping them with the skills they need to create change at LSE and then continue this change throughout their community. We support students to create change through giving them skills and confidence; we have clear systems in place that enable knowledge flow from student feedback to university facing campaigns.

We have used stakeholder mapping tools and power analysis to ensure that we are targeting our resources appropriately. Students and officers continue to be represented at all levels of the School and their voice is captured in submissions and research. We have a great working relationship with the School which is evidenced through our formal and informal lobbying activity.

Impact Measure

The entire LSE community will be clear on the impact and value of LSESU.

Our Insight function, which is also in Year One, has researched and implemented a new data strategy which supports every team in ensuring that our activity is tailor-made for our members. We mapped the student journey from offer to arrival, and scheduled communications that reflect the diversity of student journeys, and created segmented community groups on our social media platforms.

We have modernised our Communications Team by evaluating and improving our data sets and systems to ensure we are using data effectively and in accordance with new regulations such as GDPR. We have started using SEO and collecting insights and analytics from all of our platforms, to ensure all activity is evidence led across all teams. Using this information, our Communications Team has conducted termly training to stay up to date with the latest in communications and shared this learning with our members and staff team.

Progress

Amongst other feedback mechanisms, we use our Annual Survey to understand how far our impact is felt across the LSESU community and to understand whether our members are feeling the value of our work. Some key highlights from 2017/18 include:

- 69% of our members said that they felt a part of a community at LSE, with 42% of members stating that being a member of a club or society with LSESU was the factor which had the most positive impact on making them feel a part of a community.
- 85% of our members said that they had some understanding of what the Students' Union does on behalf of students;
- 80% of our members said that the student's union has made a real impact on students lives
- 80% of our members said that the Students' Union effectively represents its' views

But we know we have a lot of work to do, it's clear from the data that our members also think we are bureaucratic and we need to work on being more accessible and effective. Many students still find accessing our activity expensive or that they don't have time.

Aim.

Together with students, we will develop a strong sense of community, beyond the classroom which are filled with opportunities which are fun and enjoyable

Impact Measure

Our student societies and sporting activities will be shaped by our students, reflecting the breadth of communities at LSE, and making LSE a more diverse and inclusive space

We have streamlined our training and support for Club and Society Committees, delivering our first ever Committee Training Conference which was attended by 150 students from over 100 different groups students. We created an online Committee Hub which has been accessed by over 200 committee members and our training received a 70% satisfaction rate.

Progress

We provided 70% of Clubs and Societies with a 'Development Meeting' to support this. At the end of the year we supported the delivery of a range of large scale events including 43 academic conferences covering a range of topics and 71 international trips and our clubs delivered 5 big shows and participated in 756 fixtures with a 45% win rate. We also saw a 56% growth in engagement with our student group development programme STARS, with over 100 STARs being awarded this year.

In 2016/17 we identified that our Club and Society elections could be more inclusive. We revised the timeline for committee member elections in 2017/18. For the first time we have 92% of groups register early, resulting in a huge increase in memberships for 2018/19 from the Welcome period onwards.

Impact Measure

Our student activities will be high quality and easy to access; every student will take part in an LSESU extracurricular activity.

In 2017/18 we were able to successfully lobby for continued funding for our Active Lifestyle Programme which had over 9,000 attendances, engaged 719 unique students and sold 269 class passes. The demographics showed that this programme predominantly engaged our under engaged student populations including, postgraduates, international students and female students, our key under-represented groups.

Progress

Our student groups continued to do incredible work. We held our first ever annual varsity against Imperial but sadly lost by 1 point with over 20 sports teams participating. We dropped 7 places in BUCS finishing 60th in the table, however we earned an extra 100 points this year.

We continue to have some of the highest engagement across the country. We have 220 Societies, which engages 53% of the student population. The 6,832 students engaged purchased over 24,500 memberships meaning on average students join 3 or more student communities. We have 48 Sports clubs with 2,337 Athletic Union members.

This year we also celebrated the wins of our 12 Sports Ambassadors across all of our online channels, in particular two of our GB rowers who made it to the BUCS Championships Women's Regatta and won!

Impact Measure

Students will have developed skills and attributes to better their time at LSE and beyond graduation.

We run a comprehensive programme for skills development, accessible to all of our members, and in particular aimed at our key volunteers such as Committee Members, SSLC Representatives and other elected officers.

In 2017/18 we ran 20 skills sessions which were attended by 228 students including 105 international students and 76 postgraduate students, two of our key demographics.

Progress

The Sessions we ran included: Welcome Team Training, Designing Annual Fund Applications, Safeguarding, Mindfulness, Supporting Refugees in London, Sign Language, Personal Branding, Event Management, LSESU Pro, Activism, Safeguarding, Project Management, Social Entrepreneurship, Conflict Management, Careers in Sport, Introduction to Russian Language, CV Workship, Negotiation Skills, Public Speaking, Social Media.

We are proud of what we have achieved so far but recognise that there are key areas for development. In 2018/19 we will be focussing heavily on our democratic functions. The sector has changed; the renewed focus on students' unions as the key drivers for an 'academic' experience within higher education has meant that we have had to focus everything we do towards how it contributes to the academic experience.

Statement of Financial Activities and Balance Sheet

Income Our unrestricted income for the year decreased to £4,830,943

(£5,131,228 in 2017). This was primarily due to a decrease in

commercial income.

Costs Total expenditure from unrestricted funds for the year was £4,670,718

(£4,970,478 in 2017).

Outcome The outcome for the year was a general funds surplus before pension

gains or losses of £160,225 (2017: £160,750) which the Trustees

deem a satisfactory result.

Restricted Funds Included in restricted funds are funds for which LSESU acts as a

custodian. These are the funds comprise monies held for Student Groups (ratified sports clubs and societies, which are branches of LSESU) which they have raised for themselves or moneys they have raised through grants received from the School and other external organisations for specific student-facing projects. During the year there was net expenditure on restricted funds of £39,628 (2017:

£248,634 surplus).

Future Funding LSESU has sufficient funds to meet its future obligations. The

subvention grant from LSE for 2018/19 has been confirmed at

£1,046,671.

Fixed Assets LSESU fixed assets stayed broadly in line with the prior year.

Reserves Unrestricted reserves before the pension fund deficit at the end of the

year were £412,241 (2017: £305,469) of which £200,000 (2017: £200,000) were retained as general funds and £212,241 (2017: £105,469) were designated to finance Union infrastructure

improvements and replacement of gym equipment.

In respect of the deficit recognised in relation to LSESU's share of the SUSS Pension Scheme, this would generally result in a cash flow effect for LSESU in the form of an increase in employer's pension contributions over a number of years. The deficit of £1,532,958 recognised in this year's accounts does not represent an immediately realisable liability that requires payment but will be funded over more

than 15 years from LSESU's future incomes.

Reserves Policy LSESU reserves policy is that general (unrestricted) reserves should

be maintained at £200,000. At this level we believe that we would be able to continue the student-facing activities of the organisation in the event of a significant decline in non-School funding, whilst allowing time to re-establish or re-focus income generating activities.

As at 31 July 2018 our total unrestricted reserves equated to £412,241

so we complied with this policy.

The Trustee Board have also agreed that an additional £100,000 - £150,000 should be placed in a designated reserve to assist with replacement for equipment within the Union fitness centre. The plan is

for the target to be achieved through planned surpluses from

commercial activity over the medium term period. As at 31 July 2018 our total designated reserves equated to £212,241.

The LSESU's share of the Students' Union Superannuation Scheme past service deficit is shown on the LSESU balance sheet. Further detail on this is provided in Note 1h and 16.

Risk management

The Trustees are responsible for LSESU's risk management and the effectiveness of internal controls. On behalf of the Trustees, the Senior Leadership Team performed a review of major risks and the mitigating measures. The key risks and their mitigations are outlined below:

- the possible reduction in funding by the University caused by
 - o Their own financial health
 - Their perception of the value of the role of the Union
- The financial health of the University is itself dependent on HEFCE funding, which in turn is susceptible to factors beyond the control of the Union, including
 - Popularity of the Academic offering
 - Popularity as a result of Academic standards
 - Popularity as a result of the attractiveness of the campus and its facilities
 - o Popularity driven by affordability and fee levels
 - o Other Demographics
- local competition from rival bars and entertainment spaces in the vicinity,
- reputational damage in the unlikely event of a high profile activity by a student
- reputational damage in the unlikely event of a high profile activity by a trustee
- commercial contribution not achieving budgeted levels

Relationship with London School of Economics

The Union receives a block grant from the School, and occupies spaces in School owned buildings. The occupation and use of these spaces is set out in the Memorandum of Understanding between LSESU and the School. In addition to the provision of space, the School also pays for utilities, caretaking and cleaning staff. This support is intrinsic to the relationship between the School and LSESU. Although LSESU continues to generate supplementary funding from various mutual trading activities, it will always be dependent on the School's support.

The Trustees consider it reasonable to anticipate that this or equivalent support from the School will continue for the foreseeable future, as the Education Act 1994 imposes a duty on the School to ensure the financial viability of its student representative body in one form or another. The Trustees therefore consider the Union to be financially viable for the foreseeable future.

Fundraising

The charity had no fundraising activities requiring disclosure

under S162A of the Charities Act 2011.

Public Benefit

When reviewing our objectives and planning our activities, we have given due consideration to the Charity Commission's general

and relevant supplementary guidance on public benefit.

Small Companies

Exemption

In preparing this report the Trustees have taken advantage of the small companies exemptions provided by section 415A of the

Companies Act 2006.

On Behalf of the Trustee Board

Zulum Elumogo

LSESU General Secretary and Chair of the Trustee Board 2018/19

10/12/18

Independent Auditor's Report to the Members of the London School of Economics Students'

Opinion

We have audited the financial statements of the London School of Economics Students' Union for the year ended 31 July 2018 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash flow statement and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 July 2018 and of its incoming resources and application of resources for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice: and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may
 cast significant doubt about the charitable company's ability to continue to adopt the going concern basis
 of accounting for a period of at least twelve months from the date when the financial statements are
 authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion based on the work undertaken in the course of our audit

- the information given in the trustees' report, which includes the directors' report prepared for the purposes of company law, for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report included within the trustees' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report included within the trustees' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies exemption in preparing the trustees' report.

Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Janette Joyce

Senior Statutory Auditor

For and on behalf of

Crowe UK LLP

Statutory Auditor

Reading

Date (7.12.18

Financial Statements For the year ending 31st July 2018

London School of Economics Students' Union Statement of Financial Activities

(incorporating income and expenditure account) For the year ended 31st July 2018

·	•				Total	Total
	Notes	General	Capital	Restricted	2018	2017
		Funds	Funds	Funds	£	£
Gross Income			•		•	
Donations:					. /	
Block Grant		1,007,849	-	· -	1,007,849	976,881
Other University Grants		131,904	ا ا	85,089	216,993	171,451
Other Grants	•	68,964	, - .		68,964	77,050
Space Grant		1,398,001		-	1,398,001	1,375,190
Capital Grant		31,751	• -		31,751	63,502
Other Trading Activities:					٠.	
Commercial Activities		2,110,729	-	<u>-</u>	2,110,729	2,472,935
Media Sales		56,156	-	· · ·	56,156	73,684
Income from Investments		1,032		· · · -	1,032	1,238
Charitable activities for students:						
Clubs and Societies			-	1,818,383	1,818,383	2,139,673
Other Income	,	24,557		1,072	25,629	6,347
Total income	_	4,830,943	-	1,904,544	6,735,487	7,357,951
Expenditure On	ě	•				•
Raising Funds	. •	40,960		<u>-</u>	40,960	38,508
Charitable Activities for students:		, , ,	•	,		
Commercial Activities		2,489,360	31,751	· · · -	2,521,111	2,861,040
Student Activities		715,399	•	46,838	762,237	831,260
Student Engagement		1,086,184			1,086,184	1,091,958
Student Support		338,815	<i>r</i>	· —	338,815	309,796
Clubs and Societies			_	1,897,334	1,897,334	1,879,507
Total expenditure 3	3-7	4,670,718	31,751	1,944,172	6,646,641	7,012,069
	-	1			1	
Net income/(expenditure) before or recognised gains and losses	other	160,225	(31,751)	(39,628)	88,846	345,882
Actuarial gains/(losses) on defined benefit pension scheme	_	_	-	<u>.</u>	. •	(510,597)
Net movement in funds		160,225	(31,751)	(39,628)	88,846	(164,715)
Fund balances brought forward		(1,280,942)	31,751	631,644	(617,547)	(452,832)
Fund balances carried forward	_	(1,120,717)	•	592,016	(528,701)	(617,547)
•	_					

The notes on pages 27 to 37 form part of these accounts.

London School of Economics Students' Union Balance Sheet

At 31st July 2018

Company Registration Number 07710669

		2018		20	2017	
	Notes	£	£	.	Ł	
				·	•	
Fixed Assets Tangible fixed assets	8		39,963		82,700	
Current Assets Stock Debtors & prepayments Cash at bank & in hand	9	126,836 634,608 796,580 1,558,024	-	97,015 791,468 559,349 1,447,832		
Current Liabilities Creditors: Amounts due within one year	10	(593,730)		(561,668)		
Net Current Assets			964,294		886,164	
Total Assets less Current Liabilities		,	1,004,257		968,864	
Long term Liabilities	•	,				
Pension Scheme Funding deficit	16		(1,532,958)		(1,586,411)	
Net Liabilities	. •		(528,701)		(617,547)	
Reserves					•	
Restricted Funds			592,016		631,644	
Unrestricted Funds: General Funds Designated Funds		200,000 212,241	· .	200,000 105,469		
Pension Deficit		(1,532,958)	(1,120,717)	(1,586,411)	(1,280,942)	
Capital Funds			• • • • • • • • • • • • • • • • • • •		31,751	
Total Funds	12		(528,701)	-	(617,547)	
		•		•		

Approved and authorised for issue on behalf of the London School of Economics Students' Union on 10-12-18-

Zulum Elumogo General Secretary

The notes on pages 27 to 37 form part of these accounts

London School of Economics Students' Union Cashflow statement

For the year ended 31st July 2018

	2018	2017
	£	£
Net cash generated by operating activities 18	247,686	<u>98,989</u>
Cash flows from investing activities:	•	
Interest income	1,032	1,238
Purchase of fixed assets 8	(11,487)	<u>(8,019)</u>
Net cash used in investing activities	(10,455)	<u>(6,781)</u>
Change in cash and cash equivalents in the year	237,231	92,208
Cash and cash equivalent brought forward	<u>559,349</u>	<u>467,141</u>
Cash and cash equivalents carried forward	796,580	<u>559,349</u>
Reconciliation to Balance Sheet:		:
Cash at Bank and In Hand	<u>796,580</u>	<u>559,349</u>

The notes on pages 27 to 37 form part of these accounts.

For the year ended 31st July 2018

1 Accounting Policies

(a) Company Information

The London School of Economics Students' union is an incorporated charity: a private limited company limited by guarantee and charity registered in the UK (Charity number 1143103. Company Number: 07710669). Its registered office is at LSE Students' Union, Saw Swee Hock Student Centre; 1 Sheffield Street, London, WC2A 2AP.

The Principal activities are campaigning, representation, provision of social activities and the organisation of sporting and recreational activities and opportunities. The Charity is a public benefit entity.

(b) Basis of preparation

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and the 2015 Charities Statement of Recommended Practice based thereon – the Charities SORP.

(c) Going Concern

After making enquiries, the trustees have a reasonable expectation that the charity has adequate resources to continue its activities for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements as outlined in the Statement of Trustees' Responsibilities in the Annual Report.

(d) Incoming Resources

All income and capital resources are recognised in the accounts when the entitlement to the income or endowment arises, there is probable economic benefit to the Union and the amount can be reliably quantified.

Grants received are credited to income according to the period to which they relate and treated as unrestricted unless restrictions are specified by the provider relating to spending of that income, in which case they are treated as restricted.

Income from commercial activities includes amounts received in exchange for supplying goods and services through the Union's bar, catering, gym and retail outlets, with amounts recognised based on the date of sale.

Media sale income includes sponsorship relating to Fresher Fair stalls, which is accounted for when the contractual entitlement to the income arises, and NUS Extra card income which is accounted for based on sales arising in the period.

Club and societies' income includes membership, sponsorship and grant income which is treated as restricted.

(e) Resources expended

Expenditure is accrued as soon as a liability is considered probable, discounted to present value for longer term liabilities. Expenditure includes irrecoverable VAT and comprises the direct and indirect costs of delivering public benefit. Governance costs are those incurred for compliance with constitutional and statutory requirements, such as the annual audit, annual elections and training for sabbatical officers.

For the year ended 31st July 2018

1 Accounting Policies (continued)

Other central overhead costs, as well as governance costs, are apportioned to charitable and other projects/activities on a usage basis, pro rata to the total costs of each project or activity undertaken.

(f) Termination benefits

Termination benefits are accounted following a commitment by legislation, by contractual or other agreements with employees to make payments (or provide other benefits) to employees when the Union terminates their employment.

(g) Tangible fixed assets

Fixed assets are stated at cost less accumulated depreciation. Assets are not capitalised below £3,000 cost per item/set. Equipment, fixtures and fittings are included at cost. Depreciation is provided at the following annual rates in order to write the cost of assets off over their estimated useful lives:-

Fixtures and Fittings
Computer and Office Equipment
Improvements to Buildings

25% per annum on cost 25% per annum on cost 10% per annum on cost

(h) Pension costs

Retirement benefits to employees of the Union are provided through two pension schemes, one defined benefit (SUSS), the other defined contribution (NUSPS).

SUSS

The Union participates in the Students' Union Superannuation Scheme (SUSS), which is a defined benefit scheme whose membership consists of employees of students' unions and related bodies throughout the country. Benefits in respect of service up to 30 September 2003 are accrued on a "final salary" basis, with benefits in respect of service from 1 October 2003 accruing on a Career Average Revalued Earnings (CARE) basis. With effect from 30 September 2011 the Scheme closed to future accrual. The Scheme operates as a pooled arrangement, with contributions paid at a centrally agreed rate. As a consequence, no share of the underlying assets and liabilities can be directly attributed to LSESU. However the Union has entered into an arrangement to clear the scheme deficit over a 15 year period from 1 October 2018. The Net Present Value of LSESU's contributions as part of this plan are reflected as a liability on the balance sheet, which will reduce as they are paid.

Defined Contribution Scheme

The Charity operates a defined contribution pension scheme and the pension charge represents the amounts payable by the Charity to the fund in respect of the year. Contributions are at the rate of 3% for the employer and 3% for the employee. Pensions costs are charged in the period in which the salaries to which they relate are payable

(i) Leased assets

Rentals payable under operating leases are charged as expenditure on a straight line basis over the period of the lease.

(j) Stock

Stock is valued at the lower of the cost (gift value for any donated items) and its net realisable value.

For the year ended 31st July 2018

(k) Debtors

Short term debtors are measured at transaction price, less any impairment.

(I) Financial Instruments

The charity holds only financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments include cash debtors and creditors. Debtors and creditors are initially recognised at transaction value and subsequently measured at fair value. Cash is cash at bank and in hand.

(m) Creditors

Short term creditors are measured at transaction price.

(n) Fund accounting

London School of Economics Students' Union administers and accounts for a number of charitable funds, as follows:-

- **Unrestricted Funds** representing unspent income which may be used for any activity/purpose at the Trustees' own discretion;
- Restricted funds raised and administered by the Union for specific purposes as
 determined by students, such as Club and Societies Accounts, as well as revenue
 received for purposes specified by the donor and also (if not material enough to
 require a separate column in the SoFA) any small capital grants received from the
 School.
- Custodian Funds entrusted to the Union for safekeeping, but not under its management control, e.g. Clubs & Societies funds. Such custodian activities are disclosed in the Annual Report, but as the funds are not managed by the Union they cannot be included in the accounts.
- A Capital Fund, which relates to grant provided by the School for equipment which
 is released to general funds in line with the associated depreciation of related
 assets
- **Designated Funds** for the eventual replacement of gym equipment which the Union anticipates needing to cover from its own funds and a development fund to support Union infrastructure improvements.

2 Judgements in Applying Accounting Policies and Key Sources of Estimation Uncertainty

Preparation of the financial statements requires management to make judgements and estimates. The key sources of estimation uncertainty that have a significant effect on the amounts recognised in the financial statements are that of the SUSS pension scheme deficit. A discount rate of 2.58% (2017: 2.52%) has been used in line with industry standards. Other assumptions used are salary inflation and staff changes that total 5.0% each year.

Charitable and other Activity costs

For the year ended 31st July 2018

3

		Cost of Sales	Staff	Other	Total
		£	£	£	£
			•	•	
Raising Funds	· · · · · · · · · · · · · · · · · · ·	-	7,671	33,289	40,960
Charitable Activities for students		•		3	4
Commercial Activities Commercial Activities) .	732,189	786,816	970,355	2,489,360
Student Activities		132,109	217,507	497,892	715,399
Student Engagement			532,120	554,064	1,086,184
Student Support	•		125,501	213,314	338,815
Stadont Support	•		120,001	210,011	555,515
Other Fund Expenditure:	•		•		
Capital Funds		: <u></u>		31,751	31,751
Restricted Funds		· -	31,256	1,912,916	1,944,172
	Total costs				
	i otai costs	732,189	1,700,871	4,213,581	6,646,641
					· · · · · · · · · · · · · · · · · · ·
Included above are governance cost	s for the annual a	udit fee of £17,2	?79 (2017: £14,	500).	•
4 Central Overhead Costs in	aliadad in Nata 9		,		
4 Central Overhead Costs in	ciuded in Note 3	Staff	Rent &	Other	Total
		Jan	Rates	Other	i Otai
	llaas.	·	rates	· _	
December commanded	Usage	£	£	£	.
Resources expended	• • • •	• .			
· · ·	. 00/	·			
Raising Funds	2%	7,671	26,144	7,145	40,960
Charitable Activities for Students	:				•
Commercial Activities	120/	164 022	560 100	152 611	000 647
Commercial Activities	43%	164,933	562,103	153,611	880,647
Student Activities	14%	53,699	183,010	50,013	286,723
Student Engagement	29%	111,234	379,092	103,598	593,923
Student Support	12%	46,028	156,866	42,868	245,762
	Totals 100%	202 565	1 207 215	257 225	2 049 045
	Totals 100%	383,565	1,307,215	357,235	2,048,015
• • •				· · · · · · · · · · · · · · · · · · ·	
Other Costs comprised:-	•	•		2018	2017
· ·			•	£	£
Irrecoverable VAT	*			67,476	83,906
Bank Charges				53,258	51,200
Affiliations and Subscription	าร	, ,		39,492	-
Consultancy and Profession			•	37,832	56,293
Insurance				36,394	24,855
Office Stationery and Minor	· Equipment			24,372	10,544
Audit Fee		•	•	17,279	14,500
Training and Development				14,545	12,530
Depreciation (non-commercial	cial assets)			10,104	9,381
Telephone	•			9,813	11,902
Licences				9,000	10,252
Printing and Photocopying			. 1	7,362	9,523
Sundry Costs	• ,	•		<u>30,308</u>	<u>33,487</u>
Total			•	<u>357,235</u>	<u>328,373</u>

For the year ended 31st July 2018

Net income/expenditure for the year

	•	· ·	
	Net income for the year is stated after charging/ (crediting)	2018 £	2017 £
	Depreciation Auditors Remuneration	54,224 17,279	84,147 14,500
,	Staff Costs	2018	2017
	Wages and salaries (Full Time Staff) Wages and salaries (Student and Temporary Staff) Social security Pension costs Other staff costs	1,179,333 334,724 115,160 42,340 29,314	1,230,175 363,635 120,367 26,733 4,360
		1,700,871	1,745,270

No employees (2017: 0) earned over £60,000 per annum. The aggregate employee benefits of key management personnel were £251,026 (2017: £243,232).

The accounts include termination payments totalling £23,455 (2017: £18,250). Amounts were settled during the financial year.

The Union employed an average of 54 (2017: 54) permanent staff members during the year, which equated to an average full-time equivalent of 43 (2017: 45) staff posts. 74 (2017: 62) student and temporary staff members were employed.

7 Trustees' Remuneration and Expenses

Sabbatical officers are paid as authorised in the Union's governing document, for the representation, campaigning and support work they undertake as distinct from their trustee responsibilities. This work included voicing student opinion with the University and local community, defending and extending the rights of students through petitions etc. and also organising and supporting student volunteers and service provision for them.

The total salary and social security costs for the 5 (2017: 5) sabbatical officers amounted to £139,376 (2017: £132,838). Full time sabbatical officers in post were paid a salary of £29,456 (2017: £28,878) for 11 months of the year whilst the new Sabbatical officers were paid £2,455 (2017: £2,407) for one month of the year, with the Postgraduate Officers being paid for a part-time role paid on a pro-rata basis.

4 (2017: 3) trustees were reimbursed a total of £1,158 (2017: £2,059) in connection with their duties during the period. The expenses reimbursed during the year related to training and attendance at conferences and meetings. £38 (2017:£nil) was payable to 1 (2017: nil) Trustee at the end of the financial year.

For the year ended 31st July 2018

		·		
8	Tangible Fixed Assets	•		
		Gym	Other	Total
		Equipment	Fixtures,	
		4,	Fittings &	•
		·	Equipment	
		£	£	£
	COST		~ ~	~
	At 1 August 2017	255,612	95,885	351,497
	Additions	200,012	11,487	11,487
	At 31st July 2018	255,612	107,372	362,984
	At 31st July 2016	233,612	101,312	302,904
	DEPRECIATION	•	•	
	At 1 August 2017	219,662	49,135	268,797
	Charge for the year	33,720	20,504	54,224
	At 31st July 2018		69,639	
	At 3 1st July 2016	253,382		323,021
	NET BOOK VALUE	•		•
	At 31st July 2018	2,230	37,733	39,963
			0.7.00	
	At 31 July 2017	35,950	46,750	82,700
	D all4	. ,		0047
. 9	Debtors	•	2018 £	2017
•	Trade debtors		184,221	£ 304,262
			•	
٠	Social security & other taxes	• .	26,744	66,894
	Other debtors		185,261	165,781
	Prepayments		238,382	254,531
			634,608	791,468
40	One diagram A and the days of the control of		0040	0047
10	Creditors: Amounts due within one year	ır 👉	2018	2017
	Trade creditors		£.	£
	Social security & other taxes		136,048	187,229
	Accruals & Deferred income		30,958 270,670	32,158
			370,670	297,419
	Other creditors	•	56,054	44,862
٠.			593,730	561,668
11	Deferred Income	•	2018	2017
		• •	£	£
	Balance as at 1 st August 2017		260,116	246,639
	Amount released to income earned from o	charitable activities	(260,116)	(246,639)
	Amount deferred in year	The state of the s	316,913	260,116
	Balances as at 31st July 2018	•	316,913	260,116
	Dalarioco do at o i duly 2010	• .	310,313	200,110

Deferred income includes a proportion of space grant relating to future periods of £224,876 (2017: £229,198) and other items totalling £92,037 (2017: £30,919), including grant income relating to 2018/19 and venue hire.

For the year ended 31st July 2018

12 Funds

01-Aug	Incoming	Outgoing	Transfers	31-Jul 2018
2017	£	£	£	2018 £
200,000	4,830,943	(4,724,171)	(106,772)	200,000
105,469	, t -	•	106,772	212,241
(1,586,411)	· · · · · -	53,453	<u> </u>	(1,532,958)
(1,280,942)	4,830,943	(4,670,718)	•	(1,120,717)
31,751	-	(31,751)		
		·		
377,747	1,450,818	(1,398,712)	, 7	429,853
240,400	367,565	(498,622)	-	. 109,343
13,497	-	(2,600)	_	10,897
· · · -	86,161	(44,238)		41,923
631,644	1,904,544	(1,944,172)	· -	592,016
(617,547)	6,735,487	(6,646,641)		(528,701)
	2017 £ 200,000 105,469 (1,586,411) (1,280,942) 31,751 377,747 240,400 13,497	2017 Resources £ 200,000 4,830,943 105,469 (1,586,411) - (1,280,942) 4,830,943 31,751 - 377,747 1,450,818 240,400 367,565 13,497 - 86,161 631,644 1,904,544	2017 Resources £ Resources £ 200,000 4,830,943 (4,724,171) 105,469 (1,586,411) - 53,453 (1,280,942) 4,830,943 (4,670,718) 31,751 - (31,751) 377,747 1,450,818 (1,398,712) 240,400 367,565 (498,622) 13,497 - (2,600) - 86,161 (44,238) 631,644 1,904,544 (1,944,172)	2017 Resources £ £ £ 200,000 4,830,943 (4,724,171) (106,772) 105,469 - 106,772 (1,586,411) - 53,453 - (1,280,942) 4,830,943 (4,670,718) - 31,751 - (31,751) - 377,747 1,450,818 (1,398,712) - 240,400 367,565 (498,622) - 13,497 - (2,600) 86,161 (44,238) - 631,644 1,904,544 (1,944,172) -

Designated funds relate to a fund for replacement of gym equipment of £106,121 (2017: £52,735) and a development fund of £106,120 (2017:£52,734) to support Union infrastructure improvements.

The Capital Fund relates to a capital grant of £254,008 which was provided by the University in 2014 to fund the initial provision of gym equipment. This was considered to be an expendable endowment fund and has been amortised by annual transfers to unrestricted funds to offset deprecation charges of the capitalised equipment purchases.

For the year ended 31st July 2018

Prior Year (31 July 2017) figures were:	•	•		7
	01-Aug 2016	Incoming Resources	Outgoing Resources	Transfers	31-Jul 2017
	£	£	£	£	3
Unrestricted Funds:					,
General Funds	93,588	5,131,228	(4,970,478)	(54,338)	200,000
Designated Funds	51,131	· -	-	54,338	105,469
Pension Fund Deficit	(1,075,814)	-	(510,597)	, -	(1,586,411)
	(931,095)	5,131,228	(5,481,075)		(1,280,942)
Capital Fund	95,253	-	(63,502)		31,751
Restricted Funds:			• •		
Clubs and Societies	341,113	1,470,934	(1,434,300)	•	377,747
Clubs and Societies: Annual Fund Other University	16,868	668,739	(445,207)	-	240,400

10,000

77,050

2,226,723

7,357,951

(98,582)

(1,978,089)

(7,522,666)

13,497

631,644

(617,547)

3,497

21,532

383,010

(452,832)

	•			
13	Analysis	of Net Ass	ets hetween	Funds

Restricted Grants

Sport England

Total Funds.

	Unrestricted Funds	Restricted Funds	Total
	· £	£	£
Fixed Assets	39,963	· -	39,963
Net current assets	372,278	592,016	964,294
Long Term Liabilities	(1,532,958)	-	(1,532,958)
	(1,120,717)	592,016	(528,701)

Prior Year (31 July 2017) figures were:

	Unrestricted Funds £	Capital Fund £	Restricted Funds	Total £
Fixed Assets	50,949	31,751	-	82,700
Net current assets	254,520		631,644	886,164
Long Term Liabilities	(1,586,411)		·_	(1,586,411)
	(1,280,942)	31,751	631,644	(617,547)

14 Control Relationship

Ultimate control of the Union rests with its membership, represented by the Board of Trustees.

For the year ended 31st July 2018

15 Related Party Transactions

The London School of Economics provides the Union with an annual grant as shown in the Statement of Financial Activities. The London School of Economics provides the Union with accommodation and a range of support services for which no actual charge is made, however the value of this support has been recognised in the accounts as a benefit in kind.

Net amounts due from/to the London School of Economics as at the year-end amounted to £63,913 due from the School (2017: £91,272 due from the School).

Amounts payable to Trustees are disclosed in Note 7 of these accounts.

16 Pension Costs

Defined benefit scheme - SUSS

London School of Economics Students' Union participates in the Students' Union Superannuation Scheme, which is a defined benefit scheme whose membership consists of employees of students' unions and related bodies throughout the country. Benefits in respect of service up to 30 September 2003 are accrued on a "final salary" basis, with benefits in respect of service from 1 October 2003 accruing on a Career Average Revalued Earnings (CARE) basis. With effect from 30 September 2011 the Scheme closed to future accrual. The most recent Valuation of the Scheme was carried out as at 30 June 2016 and showed that the market value of the Scheme's assets was £101.3m with these assets representing 46% of the value of benefits that had accrued to members after allowing for expected future increases in earnings. The deficit on an ongoing funding basis amounted to £119.7m.

The assumptions which have the most significant effect upon the results of the valuation are those relating to the rate of return on investments and the rates of increase in salaries and pensions.

The following assumptions applied at 30 June 2016:-

- The investment return would be 4.3% per annum before retirement and 2.3% per annum after retirement.
- Pensions accruing on the CARE basis would revalue at 3.2% per annum.
- Present and future pensions would increase at rates specified by Scheme rules with appropriate assumptions where these are dependent on inflation.

The 2016 valuation recommended a monthly contribution requirement by each Participating Employer expressed in monetary terms intended to clear the ongoing funding deficit over a period of 15 years from 1 October 2018 and will increase by 5% each year. These contributions also include an allowance for the cost of the ongoing administrative and operational expenses of running the Scheme. These rates applied with effect from 1 October 2018 and will be formally reviewed following completion of the next Valuation due with an effective date of 30 June 2019. Surpluses or deficits which arise at future valuations will also impact on the London School of Economics Students' Union future contribution commitment. In addition to the above contributions, London School of Economics Students' Union also pays its share of the Scheme's levy to the Pension Protection Fund.

A valuation of the scheme has not been formally completed and there remains various stages of consultation around the key factors specifically relating to the funding of the past deficit, including the level of contributions required, the period of the recovery plan and the level of asset performance over the period, it remains appropriate to continue to account for the past deficit obligation in accordance with the agreed plan.

London School of Economics Students' Union

Notes to the Accounts

For the year ended 31st July 2018

However, there is a significant risk that the year-end provision for the costs of the deficit funding as calculated will not reflect the position following the final outcome of negotiations, potentially by a very significant amount depending upon what is finally agreed as regards future deficit contributions and their duration. The Union expects to have greater clarity in this respect during the next financial year.

In accordance with FRS102, the net present value of the future contributions required over 15 years to clear the funding deficit is £1,532,958 (2017: £1,586,411). In calculating this net present value annual increases of 5% have been made and a discount rate of 2.58% (2017: 2.52%) representing the typical yield of high quality corporate bonds has then been applied.

The contributions paid into the Scheme in respect of eligible employees for the year ended 31 July 2018 amounted to £68,294 (2017: £nil, with deficit contributions having been paid in 2014/15 for three years of £196,994).

Defined Contribution Pension Scheme

Since 1 October 2011, all participating employees have been in a new defined contribution pension scheme with Scottish Widows. Contributions are at variable rates up to 3% for the employer and a minimum contribution rate of 3% for the employee. The Union's cost of contribution in the year amounted to £27,499 (2017: £26,733). Contributions are accounted for as part of the Union's unrestricted funds.

17 Financial Instruments

		2018	2017
		£	£
Financial assets measured at amortised cost	•	1,166,062	1,029,392
Financial liabilities measured at amortised cost		(245,859)	(269,394)

The Charity's income, expense, gains and losses in respect of financial instruments are summarised below:

	2018	2017
Income and expenses:	£	£
Total interest income for financial assets held at amortised cost	1,032	1,238
Total interest expense for financial liabilities held at amortised cost	53,232	51,298

Financial assets held at amortised cost comprise trade debtors, other debtors and cash at bank. Financial liabilities held at amortised cost comprise trade creditors, other creditors and accruals.

18 Reconciliation of net movement in funds to net cash flow from operating activities

	2018 , £	2017 £
Net movement in funds	88,846	(164,715)
Interest Income	(1,032)	(1,238)
Add back depreciation charge	54,224	84,147
(Increase) in debtors	156,860	(220,981)
Decrease/ (increase) in stock	(29,821)	11,409
(Decrease)/ increase in creditors	32,062	(120,230)
(Decrease)/increase in pension liability	(53,453)	510,597
	247,686	98,989

For the year ended 31st July 2018

19 Operating lease commitments

At 31 July 2018 the total of the student union's future minimum lease payments under non-cancellable operating leases was:

			•	2018	2017
				£	£
Within 1 year				23,359	-
Between 1 and 5 years			•	93,435	
More than 5 years				125,113	-
Total		•		241,907	
	•		•		

20 Comparative Statement of Financial Activities

	- General Funds	Capital Funds	Restricted Funds	Total 2017
Gross Income				-
Donations:		• •		
Block Grant	976,881	-		976,881
Other University Grants	161,451		10,000	171,451
Other Grants	-	-	77,050	77,050
Space Grant	1,375,190		-	1,375,190
Capital Grant	63,502	-	~	63,502
Other Trading Activities:	•			
Commercial Activities	2,472,935	-	. ~	2,472,935
Media Sales	73,684	-	-	73,684
Income from Investments	1,238	· · · -		1,238
Charitable activities for students:		•		
Clubs and Societies	·	-	2,139,673	2,139,673
Other Income	6,347	<u> </u>		6,347
Total income	5,131,228		2,226,723	7,357,951
Expenditure On	•	<u> </u>		
Raising Funds	38,508	-	-	38,508
Charitable Activities for students:			,	
Commercial Activities	2,797,538	63,502	~	2,861,040
Student Activities	732,678	-	98,582	831,260
Student Engagement	. 1,091,958	-		1,091,958
Student Support	309,796			309,796
Clubs and Societies		<u> </u>	1,879,507	1,879,507
Total expenditure	4,970,478	63,502	1,978,089	7,012,069
Net income/(expenditure) before other recognised gains and losses	160,750	(63,502)	248,634	345,882
Actuarial losses on defined benefit pension scheme	(510,597)	- -		(510,597)
Net movement in funds	(349,847)	(63,502)	248,634	(164,715)
Fund balances brought forward	(931,095)	95,253	383,010	(452,832)
Fund balances carried forward	(1,280,942)	31,751	631,644	(617,547)
	·			<u> </u>

Legal and Administrative Information

Financial Statements

The financial statements comply with the Charity Commission's Statement of Recommended Practice FRS 102 (Charity SORP FRS 102), the Companies Act (2006), and the Education Act (1994).

Charity Status

London School of Economics Students' Union (LSESU) is an incorporated charity (limited by guarantee). The charity registration number is 1143103. The company registration number is 07710669.

It was originally established under the Education Act 1994 when students' unions connected with exempt higher/further education institutions were removed by section 11(9), Charities Act 2006, from the list of exempt charities in Schedule 2 to the Charities Act 1993.

Charity Objects

LSESU's charitable Objects under the Act, to advance the School's educational purposes by providing representation and support for students at the London School of Economics, are supplemented by the further Object of helping members to develop their own charitable activities as active participants in civil society.

Registered Office

LSE Students' Union Saw Swee Hock Student Centre 1 Sheffield Street London WC2A 2AP

Board of Trustees

The Board's role is to set LSESU's strategic direction, monitor the delivery of its charitable objectives, uphold its values and governance; guide, advise and support the Student Officers and the Chief Executive. The Trustees who served during the year are listed below, together with incoming trustees whose term of office commenced on or before 1st August 2018.

Chair of Board of Trustees: Zulum Elumogo (2018/9)

•	Term started	Term ended
Mahatir Pasha .	01/07/2017	30/06/2018
Megan Beddoe	. 01/07/2017	30/06/2018
Daniel Cayford	01/07/2017 .	30/06/2018
Eshoe Uwadiae	01/07/2017	30/06/2018
Zulum Elumogo	01/11/2016	Ongoing
Rohan Sankhla	01/11/2016	30/06/2018
Khadija Ahmed	01/11/2017	30/06/2018
Peter Elliot	·01/10/2017	24/08/2018
Philip Ershov	01/07/2017	30/06/2018
Naveed Kabir	01/07/2018	Ongoing
Faye Lewis	01/07/2018	Ongoing
Martha Ojo	01/07/2018	Ongoing
Yuvraj Khetan	01/07/2018	Ongoing
Hannah Nairn	01/07/2018	Ongoing
Paul Vella	01/07/2018	Ongoing
Will Stein	01/07/2018	Ongoing
Bilal Bin Saqib	31/10/2018	Ongoing
Andrea Solis Olivares	31/10/2018	Ongoing
Krishnan Puri Sudhir	31/10/2018	Ongoing
•		

Senior Leadership Team

The role of the Senior Leadership Team is to realise and implement LSESU's vision, mission and strategy, monitor the delivery of its operational objectives; uphold its values whilst developing the organisation and guide, advise and support the full and part time staff. The Senior Leadership Team is led by the Chief Executive

Yemi Gbajobi (Chief Executive

Jaine Fitzpatrick
Chief Operating Officer

Emilie Tapping
Director of Membership

Student Officers

The role of the Student Officers is to represent students at London School of Economics and to influence change within LSESU, at London School of Economics and externally via the National Union of Students. The Student Officers, who are also Trustees, are elected by the students of London School of Economics and are led by the General Secretary. The Student Officer team who served were as follows:

General Secretary	During 2017/18 Mahatir Pasha	Zulum Elumogo
Activities and Development Officer	Megan Beddoe	Naveed Kabir
Welfare and Communities Officer	Daniel Crayford	Faye Lewis
Education Officer	Eshe Uwadiae	Martha Ojo
Postgraduate Officer	Khadija Ahmed	Bilal Bin Saqib

These five posts are full-time posts, remunerated as authorised by the Education Act and cannot exceed two, one year terms for each holder.

Principal Place of Business

LSESU
Saw Swee Hock Building,
1 Sheffield Street
London
WC2A 2AP

Professional Advisors

Auditors
Crowe U.K. LLP
Registered Auditors
Aquis House
49-51 Blagrave Street
Reading, Berkshire
RG1 1PL

Bankers

Natwest Connaught House 65 Aldwych London WC2B 4DS

Solicitors

Bates Wells and Braithwaite 2-6 Cannon Street London, EC4M 6YH